

Thanks & Warm Regards

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Opposite International Airport, Bhopal
www.sistec.ac.in

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----- Forwarded message -----

From: **Vidit Chaudhary** <viditc@my-rubicon.com>
Date: Thu, Jul 25, 2019 at 4:44 PM
Subject: Memorandum of Understanding (MoU) from Rubicon
To: <sistec.hodmba@sistec.ac.in>
Cc: Pravir Kumar <pravir@my-rubicon.com>, Rubicon Campus <campus@my-rubicon.com>

Hello Sir,

Please take care of the 2 MoU attached in the mail.

Thanks.

From: Vidit Chaudhary [mailto:viditc@my-rubicon.com]
Sent: Thursday, July 25, 2019 4:23 PM
To: 'sistec.hodmba@sistec.ac.in'
Cc: 'Pravir Kumar'; 'Rubicon Campus'
Subject: FW: Rubicon's "Connect with Work Program"

Rubicon's "Connect with Work" Program

Hello Abhishek Sir,

Greetings from Rubicon...!

It is my pleasure to introduce **Rubicon**; **Rubicon** was incepted with a dream of a world where every youth has the power to transform lives for themselves and others around them. We strongly believe that every youth has the potential to make a difference in their personal lives as well as the community around them. We build competencies, which would help youth seek careers and prosper in their career of choice. We bring excitement into learning by developing and harnessing, their curiosity and intrinsic motivation for learning.

Rubicon's "Connect with Work" Program, supported by **Barclays** aims at improving the employability skills of the youth. This initiative is supported by **Barclays**. Under this program students will be trained by Corporate Trainers to enhance their life skills which would help them significantly to increase their chance of succeeding in a job interview. This Program is being launched with limited no of colleges in India.

We are looking forward to partner with your institute and plan to run the below initiatives:

1. 24-Hrs. classroom capsule training program on Interview Skills, Soft Skills & Personality Development (Details mentioned below & document attached).
 - The batch size to be 50 students.
 - The duration of training can be 6 to 8 hours in a day.
 - College can have multiple batches for training at a same time on the same dates.
 - Rubicon to provide corporate trainers as per number of batches.
 - We are aiming to train final & pre-final year students under "Connect with Work Training Program".
2. Industry visit of students at Barclays Office in Delhi & Noida (Details is attached in the attachment).
 - Students will interact with Barclays Team, get their queries answered on career options, career growth and latest trend in the industry.
 - It will be a two-hour session from 2 pm to 4 pm.
 - We required 15 confirmed students per batch to visit.

Interactive Session between students and Barclays Managers (Details of technical assistance required is attached in the
ent).

- 3. Three-Month IT Programs with Guaranteed Placement.
- 4. Placement Assistance in MNCs PAN India locations.
- 6. Post Placement Mentoring and Career Counseling for one year.

In the 24- Hours Skills Training Program, we will be covering the below topics:

1. Organizational Structure
2. Public Speaking
3. Presentation Skills
4. E-mail Etiquette
5. Grooming
6. Group Discussion
7. Personal Interview
8. Assessment will be conducted on Group Discussion and Personal Interview.

Note: We would like to clarify that neither the student nor the college is required to pay anything for this program.

Thanks & Regards,

Vidit Kumar Chaudhary | Rubicon Skill Development | Campus Connect Manager | +91 9720306767, +91 9720305025, +91 7827870157, +91 8506918020


"We dream of a world where every youth has the power to transform lives for themselves and others"

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Sagar Institute of Science and Technology (SISTec) has been selected for establishing
INSTITUTION INNOVATION COUNCIL (IIC)
at its premises by Ministry of Human Resource Development, Government of India.





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2 attachments

-  MoU_Sagar Institute of Science and Technology (Engineering).pdf
353K
-  MoU_Sagar Institute of Science and Technology (SOM).pdf
353K

[Faint, illegible text from the attached documents]

Memorandum of Understanding (MoU)

Between

Sagar Institute of Science and Technology (SOM)

&

Rubicon Skill Development Pvt. Ltd.

For Training Students on Rubicon's Campus to Corporate Program

This Memorandum of Understanding is made at Noida on 25th day of July 2019. **Sagar Institute of Science and Technology (SOM), Bhopal - M.P (India)** hereinafter referred to as "**THE COLLEGE**" (Which term shall so far as the context admits be deemed to mean and include its successors and assigns) of the First Part,

AND

Rubicon Skill Development Private Limited a Company incorporated and registered under the Companies Act, 2013, having its Corporate office at 801, 8th Floor, Tower 1, World Trade Centre, Pune - 411014, Maharashtra, hereinafter referred to as "**RUBICON**" (which term shall so far as the context admits be deemed to mean and include its successors, administrators, executors and assignees) of the Second Part.

1. Introduction

THE COLLEGE has decided to partner with **RUBICON** for the conduct of Tomorrow's Foundation Connect with Work Program (hereinafter referred to as "Training Program") at **THE COLLEGE**.

2. THE COLLEGE Responsibilities:

- 2.1. Shall nominate one person with adequate accountability and responsibility to coordinate the Training Program. He / She would act as the single point of contact for the proposed Programme.

- 2.2. Shall make available the infrastructure (including IT infrastructure, applications and connectivity) required to conduct the Training Program.
- 2.3. Shall provide all the support services and facilities to **RUBICON** during the conduct of the said Training Program. Adequate power backup through UPS and DG supplies during the training sessions.
- 2.4. Shall coordinate with **RUBICON** and facilitate conduct of all the assessments including the assessment to be conducted by the external agency (if any) identified by **RUBICON**, as per schedule communicated by **RUBICON**.
- 2.5. Provide lodging, wherever available, as per the standards of **RUBICON** for faculty conducting the Training Programme for the total duration of the Training Programme plus two days (one day prior and one day after closure). The lodging so planned to be provided should be with independent room (with attached toilet), regular water supply, clean, with access to boarding facilities, should have well lit approach and surroundings, have adequate safety & protection and peaceful environment.
- 2.6. Shall share the details of students in a prescribed format to ensure that there is no duplication of beneficiaries.
- 2.7. This is a multi-year program to create social impact. **THE COLLEGE** shall share few details to assess the impact of the program. For e.g. Placement details of trained students will be required to assess the impact of the program from one year to another year.

3. **RUBICON Responsibilities:**

- 3.1. Will provide necessary training as per Training Programme requirements and curriculum for delivery as per Annexure I to this MOU.
- 3.2. Will provide suitable faculties for the training exclusive for classroom training.
- 3.3. Will conduct assessment of its own and also arrange external assessment as required.

4. Other Terms & Conditions:

The following are other terms and conditions of engagement.

- 4.1. Batch Size: The batch size would need to be a min/ max of 35-40.
- 4.2. Each student would be made available for the Training Program for specified number of hours per day for the duration of the Training Program.
- 4.3. **Pre-assessment & Selection:** RUBICON may carry out pre-assessment of the students who have applied for the course and shortlist the select candidates to undergo the Training Program. The final decision on selection of candidates eligible to take the Training Program shall be with RUBICON.
- 4.4. Programme schedule:
 - 4.4.1. Training Program scheduled commencement date _____
- 4.5. Commercials:
 - 4.5.1. **Training Fees:** The training Fees is as follows,

Since, this is a CSR funded Program there is **no fee** payable by THE COLLEGE for this Training Program.
 - 4.5.2. **Payment Terms:** Not Applicable.
- 4.6. **Certification:** Students who are successful in the assessment conducted by RUBICON shall be awarded a certificate post completion of the training program.
- 4.7. **Term of engagement:**

This MoU is valid from the date of sign off by both parties for a period of Two years, however both parties agree that based on mutual agreement, the terms may be extended. Both parties also agree that terms may be renegotiated.
- 4.8. **Limitations and Warranties :**

Both parties agree that it would be their endeavour to prevent any liability arising out of default or non-compliance of the MoU terms by the other party.

4.9. Termination:

- 4.9.1. Both parties can terminate the MoU with a prior written thirty (30) day notice on default of terms of non-adherence to any condition or responsibilities by the other party as outlined in this MoU in case such default is not rectified within such 30 days.
- 4.9.2. Both parties also agree that it would be their professional endeavour that despite any termination of the MOU, progress would continue, without any prejudice to the ongoing Training Programmes, which would be without any hindrance and would be progressed for completion.

General Terms:

- 5.1. Both the parties may receive information proprietary to other party (the Confidential Information) in the course of performance of their obligations under this MOU. Confidential Information is not meant to include any information which (a) is publicly available (b) is rightfully received by the parties from third parties without accompanying secrecy obligations; (c) is already in either party's possession and was lawfully received from sources other than the parties or (d) is independently developed by the parties. The two bodies understand and acknowledge that the Confidential Information is valuable and confidential and agrees that it will at all times be kept in trust to be disclosed only to such persons as have a "need to know" the same for the effective implementation of this MOU and that it will only be used by the parties for the benefit of others.
- 5.2. Both the parties understand and agree that all written or other tangible data and documentation developed or procured by the other party in performing its obligations under this MOU, whether in printed or electronic form, belongs to other party and that other party will have all rights, titles and interests therein.

5.3. Both parties shall not use the name and brand of other party in any advertisement or make any public announcement without the prior written approval of the other.

5.4. Each party shall be at liberty to terminate this MOU with a written notice period of three (3) month to the other party without any compensation and seeking legal redress.

6. Jurisdiction:

In the event of any litigation, the court of jurisdiction shall be Pune.

7. Indemnification

Both parties agree to indemnify each other and hold the other party harmless from and against any claim, loss, liability, or expense, including, but not limited to, damages, patent, and trademark infringement, costs and attorneys' fees, arising out of or in connection with any acts or omissions of their agents or employees, as related to the terms of this MoU.

8. Limitation of Liability:

Except for the indemnification obligations, both parties agree that the liability would be limited to the amount of actual transactions between the two parties.

9. Notices:

Any notices under this MOU will be sent by certified or registered mail, return receipt requested, to the respective address of Parties as contained in this MOU. Such notice will be effective upon its mailing as specified.

10. Intellectual Property Rights

10.1. **RUBICON** explicitly warrants that it owns all the intellectual properties related to content in all formats, the technology framework and all other related objects and **THE COLLEGE** has no rights to use the content and mode of delivery for any other purpose.

10.2. Each party hereby undertakes to inform the other party of any violation of Intellectual Property Rights or its unlawful use, under prevalent laws of India. Further, each of the party herein, agrees to co-operate with the other to the extent possible in the process of investigating such cases of any violation of Intellectual Property Rights or its unlawful use and taking legal action against the said infringement.

10.3. Upon expiration of this MoU, or two years period of time from the date of completion of the courses, whichever is later, each party hereby agrees that it shall not make any claim on the Trade Name or the copyrights of the other, which belongs exclusively to the other party, nor shall either party use any trade name which is deceptively or confusingly similar to the trade name of the other.

11. **Force Majeure:**

11.1. Neither party to this MOU shall be liable for any failure or delay on its part in performing any of its obligations under this MOU, if such failure or delay shall be result of or arising out of Force Majeure conditions and, provided that the party claiming Force Majeure shall use its best efforts to avoid or remove such cause of non-performance and shall fulfil and continue performance hereunder with the utmost dispatch whenever and to the extent such cause or causes are removed.

11.2. Any extraordinary event, which cannot be controlled by the parties, shall for the purpose of this MOU be considered as a Force Majeure event. Such events include acts of God, acts or omissions of any Government or agency thereof, compliance with rules, regulations or order of any Government Authority. Provided however, if either party claims that existence of any of the aforesaid conditions is delaying or disabling the performance by said party of its obligations under this MOU, such party shall give immediate notice to the other party of the existence of such conditions whose existence are claimed to delay or disable the performance of obligations as aforesaid.

IN WITNESS WHEREOF, to show their assent, the duly authorized representative of the parties hereto have signed the MoU and set their seals as below:-

Party of the First Part

For-

Sagar Institute of Science and Technology
(SOM)

Stamp of the Party

Signature of Authorised
Signatory :

Name of Authorised Signatory

Mr/Mrs

Designation :

Director

Witness

Signature of Witness

Name of Witness

Party of the Second Part

For Rubicon Skill Development Pvt. Ltd.

Stamp of the Party:

Signature of Authorised
Signatory :

Name of Authorised Signatory

Pravir Kumar

Designation

Chief Executive Officer

Witness

Signature of Witness

Name of the Witness

Annexure 1

New Hire Training/ Personality Development/ Employability Skills				
Sr. No.	Topic	Methodology	Learning Objectives	Duration
1	Expectation setting	Role play	To learn Industry expectations from freshers	1
2	Ice breaking	Introduction	To know more about the trainer & candidates	1
3	Organizational Structure	Case study	To learn Organizational structure	2
4	SWOT Analysis	Free speech	To identify their Strength/Weakness/Opportunities/Threat	2
5	Corporate Jargons	Presentation	To learn most commonly used words in corporates	1
6	Public Speaking	Extempore	To eliminate stage fear	2
7	Presentation Skills	Power Point presentation	To articulate your thoughts through Power point presentation	2
8	E-mail Etiquette	Presentation/Mock E-mails	To learn E-mail writing skills	2
9	Grooming	Presentation/Do's & Don'ts'/Role play	Dress to impress/ Proximity/ Personal hygiene/	2
10	Body language	Role play	To learn positive body language	1
11	Telephone Etiquette	Role play/Mock Calls	To handle telephonic round of interview/ To learn call mechanics	2
12	Group Discussion	Group activity	To assess candidates' public speaking skills	2
13	Personal Interview	Mock Interviews	To perform well during interviews	4
				24 hrs.